



Ali Naemi

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SUMMARY

- Profile: Male , 39 , Married
- Nationality: Iran
- Current Location: Iran, Tehran
- Current Position: CEO and Member of The Board
- Company: Faran Energy
- Military Service: Completed

WORK EXPERIENCE



Jun 2021 -

Faran Energy

Iran, Tehran

CEO and Member of
The Board



Apr 2009 - Jun 2021 **NGM**

Iran, Tehran

Commercial Manager

OEM Auto parts.

- Sale manager

- Procurement manager

- Budget, Cost breakdown, Negotiating, PR, Planning.



Jun 2012 - Feb 2014 **Raman Investment
Group**

Iran, Tehran

Business Developer

Main responsibilities: Investment studies, Business plan



Mar 2005 - Jan 2010 **Agro machine**

Iran, Markazi, Tehran Consultant

field of activities:

farm machinery

consulting in marketing & product development.



Jun 2005 - Jun 2008 **Ministry of Education**

Iran, Tehran

Teacher

Teaching mathematics, physics And automotive mechanic.

EDUCATION



2019 - 2021 **University of Tehran**
-Business/ Commerce/ Management - PhD

Iran, Tehran



2001 - 2006 **Bu-Ali Sina University**
-Engineering (Agriculture) - Bachelor(BSc/BA)

Iran, Hamadan, Hamedan



2009 - 2011 **Ferdowsi University of Mashhad**
-Engineering (Energy) - Master (MSc/MA)

Iran, Khorasan, Razavi, Mashhad

SKILLS

ICDL

Advanced

CERTIFICATES

2009	Sapco <i>Logistics (SCM)</i>	Iran
2008	IMI <i>Accounting for non-financial managers</i>	Iran
2009	NGM <i>TQM</i>	Iran
2011	Bahar Institute <i>Negotiation skills</i>	Iran
2017	IMI <i>Introduction to Cross-border Contracts</i>	Iran
2017	ITC SME Trade Academy	Switzerland

Introduction to Cross-border Contracts

[1](#)

2018 **IMI** **Iran**
General Commercial Management

2018 **Iran Chamber of Commerce** **Iran**
Introduction to requirement of WTO

[1](#)

2019 **ITC SME Trade Academy** **Switzerland**
Export Sales and Negotiation

[1](#)